

# The U.S. Water Industry Revenue (2003) and Growth (2004-2006)

## Description

The water industry comprises many diverse companies, products, and operations, ranging from the production of pipes and water meters to desalination plants, sophisticated wastewater treatment systems, water utilities, and water-related consulting. Chapter 6 describes this sector in detail, along with water-related concerns, risks, and strategies. This table provides a summary of the revenue earned by the U.S. water industry, broken into ten categories, as of 2003. That year, the U.S. water industry had total revenues of just under \$100 billion. Also shown are projections for growth by sector. Most sectors are projecting growth under 10 percent annually, but specific companies and subsectors may see more rapid growth, or may see regional differences in efforts and funding.

## Limitations

Many ways are known to parse the water “industry” that would produce different groups and divisions.

## Source

Data compiled from the *Environmental Business Journal*, 2003, as cited in *The Environmental Benchmark and Strategist Annual Water Issue*, Winter 2005.

**DATA TABLE 18** The U.S. Water Industry Revenue (2003) and Growth (2004 to 2006)

<b>(Revenues in Millions)</b>		
<b>Business Segment</b>	<b>2003 Revenue</b>	<b>2004-2006 Growth</b>
Drinking water utilities	\$32,650	3-4%
Wastewater utilities	\$30,780	3-4%
Water treatment equipment	\$8,860	4-6%
Delivery equipment	\$8,860	2-3%
Consulting/Engineering	\$6,090	5-6%
Chemicals	\$3,600	0-1%
Contract operations	\$2,290	6-10%
Maintenance services	\$1,460	3-5%
Instruments/Monitoring	\$800	5-7%
Analytic testing	\$480	2-4%
<b>Total U.S. Water Industry</b>	<b>\$95,870</b>	